AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

☐ STATE/LOCAL CANDIDATE

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

| Station and | | | | | |
|---------------------|---------------------|---------------|-----------|----|-----------|
| WOAI-TV, SAI | N ANTONIO, T | X | | | 10/7/2016 |
| I, Smart Media | Group | | | | |
| | | Congress 201 | 6 | | |
| a legally qual | ified candidate | of the Repub | olican | | |
| political party | for the office | of: | | | |
| | | | | | |
| election to be | held on: | /2016 | | | |
| do hereby red | quest station t | me as follows | 5: | | |
| Broadcast Length | Day, Rotation or | Days | Class | | 1 |
| S | EE | AT | ГАС | HE | |

Attach proposed schedule with charges (if available): \$42,657.25

| I represent that the payment for by: | the above described broadcast time | has been furnished |
|--|--|---|
| Hurd for Congress 2016 | | |
| represent that this person or ent | unce the time as paid for by such per ity is either a legally qualified candidate on of the legally qualified candidate. | son or entity. I ate or an |
| The name of the treasurer of the | e candidate's authorized committee is | |
| This station has disclosed to me classes and rates; and discount to federal candidates). | e its political advertising policies, inclu , promotional and other sales practic | uding: applicable es (not applicable |
| | SCRIMINATE OR PERMIT DISCRININICITY IN THE PLACEMENT OF A | |
| To Be Signed By | Candidate or Authorized Cor | nmittee |
| 10/7/2016 | h | |
| Date | Signature | |
| To Be Si | igned By Station Representative | a. |
| Accepted | ☐ Accepted in Part | ☐ Rejected |
| | DAN CORKEN | Dol |
| Signature | Printed Name | Title |
| | | |

FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:

| I, Hurd for Congress 2016 | |
|--|--------------------------------|
| (name of federal candidate or authorized committee) hereby certify the programming to be broadcast (in whole or in part) pursuant to this agreement of the programming to be broadcast (in whole or in part) pursuant to this agreement. | |
| □ does ■ does not | |
| refer to an opposing candidate (check applicable box). I further programming that does refer to an opposing candidate: | certify that for the |
| (check applicable box) | |
| ☐ the radio programming contains a personal audio statement by the identifies the candidate, the office being sought, and that the candidate the broadcast. | |
| the television programming contains a clearly identifiable photogrammage of the candidate for a duration of at least four seconds, and a substitution displayed printed statement identifying the candidate, that the candidate broadcast, and that the candidate and/or the candidate's authorized contains the broadcast. | imultaneously ate approved the |
| a francisco de la companya della companya della companya de la companya della com | |
| signature of candidate or authorized committee | |
| Hurd for Congress 2016 | 10/7/2016 |
| printed name | date |

AGREED UPON SCHEDULE

(TO BE FILLED IN ONLY IF STATION DOES NOT ACCEPT ALL OF CANDIDATE'S REQUEST)

| Broadcast Length | Time of Day, Rotation or Package | Days | Class | Times per Week | Number of Weeks |
|---------------------|--|------|-------|-------------------|--------------------|
| S | EE | ΑT | ГАС | HEI | D |
| | | | | * | |

Attach proposed schedule with charges (if available): \$42,657.25

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- 1) actual air time and charges for each spot;
- 2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- 3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual times the spots air and the rates charged, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired and the rates charged. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.



Smart Media Group-Alexandria 1427 Leslie Ave Ste 100 Alexandria, VA 22301

Contract # **Schedule Dates Advertiser**

Agency

Product

Salesperson

Sales Office

Buyer Name

Brand

2657922 10/11/16-10/17/16

Hurd for Congress-TX-23-R (112053)

Smart Media Group-Alexandria (6613) POLITICAL CANDIDATE (ns) (1186)

Rep/Tx Congress CD-23/Will Hurd (860885) Millennium/DC, Washington DC (1108)

Millennium Washington DC

Patricia, Dome,

Phone/Fax

CPE **Account Types**

Comments

Date:

HURT/ORDR/C11C17 National/Political Candidate Agency BRD

Billing Type Weekly/Irregular

SEE ALL RATE REVS DONE PER TODD'S GUIDANCE PREVTT=18,965 - REVTT=50,185 - ADD=31,220

PLS CF - THANKS

Date Entered **Last Modified**

10/07/16 10/07/16

Entered By Kelsey Wilson No

CO-OP Headline #

ECR25249485

Comments:

15.00

Demo A35+R Order Type Normal

Package Deal Commission %

Commission \$7,527.75 Net Total \$42,657.25

Sales Tax

San Antonio (WOAI) Rate By Broadcast Month Spots 71 \$50,185.00 Oct. 2016 Grand Total: 71 \$50,185.00

Paid 10/7/16 ma Credit Carcl

| Line | Line Type / Break Type (Ref #) | Dates | Sec | Length Run Times | SPV | / Mo | Tu | We | Th F | r Sa | Su | Spots | Rate | Total | Station | Comments | Entered |
|------|--------------------------------|-------------------|-----|--------------------------------------|-----|------|----|----|------|----------------|----|-------|-----------------|----------|--------------------|--------------------------------|---------|
| 1.0 | Normal Line / SPOT (1-2.0) | 10/11/16-10/11/16 | 3 | :30 9A- NBC-The Today Show Hour 3 | | | 1 | | | | | 1 | \$325.00 | \$325.00 | San Antonio (WOAI) | TODAY SHOW 2 political | 10/7/16 |
| 2.0 | Normal Line / SPOT (1-2.0) | 10/12/16-10/12/16 | 3 | :30 9A- NBC-The Today Show Hour 3 | | | | 1 | | | | 1 | \$325.00 | \$325.00 | San Antonio (WOAI) | TODAY SHOW 2 political | 10/7/16 |
| 3.0 | Normal Line / SPOT (1-2.0) | 10/13/16-10/13/16 | 3 | :30 9A- NBC-The Today Show Hour 3 | | | | | 1 | | | 1 | \$325,00 | \$325.00 | San Antonio (WOAI) | TODAY SHOW 2 political | 10/7/16 |
| 4.0 | Normal Line / SPOT (1-2.0) | 10/14/16-10/14/16 | 3 | :30 9A- NBC-The Today Show Hour 3 | | | | | 1 | Ĺ | | 1 | \$325.00 | \$325.00 | San Antonio (WOAI) | TODAY SHOW 2 political | 10/7/16 |
| 5.0 | Normal Line / SPOT (1-2.0) | 10/17/16-10/17/16 | 3 | :30 9A- NBC-The Today Show Hour 3 | | 1 | | | | | | 1 | \$325.00 | \$325.00 | San Antonio (WOAI) | TODAY SHOW 2 political | 10/7/16 |
| 6.0 | Normal Line / SPOT (2-1.5) | 10/11/16-10/11/16 | 3 | ;30 10A- San Antonio Living | | | 1 | | | | - | 1 | \$175.00 | \$175.00 | San Antonio (WOAI) | SAN ANTONIO LIVING O political | 10/7/16 |
| 7.0 | Normal Line / SPOT (2-1.5) | 10/12/16-10/12/16 | 3 | :30 10A- San Antonio Living | | | | 1 | | | | 1 | \$175.00 | \$175.00 | San Antonio (WOAI) | SAN ANTONIO LIVING O political | 10/7/16 |
| 8.0 | Normal Line / SPOT (2-1.5) | 10/13/16-10/13/16 | 3 | ;30 10A- San Antonio Living | | | | | 1 | And the second | | 1 | \$175.00 | \$175.00 | San Antonio (WOAI) | SAN ANTONIO LIVING O | 10/7/16 |
| 9.0 | Normal Line / SPOT (2-1.5) | 10/14/16-10/14/16 | 3 | :30 10A- San Antonio Living | | | | | | 1 | | 1 | \$175.00 | \$175.00 | San Antonio (WOAI) | SAN ANTONIO LIVING O | 10/7/16 |

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224... to be part of their agreement, and the sale of Advertising is expressly subject to said Terms.

Accepted-Station:

Accepted-Agency/Advertiser:



Smart Media Group-Alexandria 1427 Leslie Ave Ste 100 Alexandria, VA 22301

2657922 Contract # Schedule Dates Advertiser Agency

Product

10/11/16-10/17/16 Hurd for Congress-TX-23-R (112053)

Smart Media Group-Alexandria (6613) POLITICAL CANDIDATE (ns) (1186)

Brand Rep/Tx Congress CD-23/Will Hurd (860885) Salesperson Millennium/DC, Washington DC (1108)

Sales Office Millennium Washington DC Patricia, Dome, **Buyer Name**

Phone/Fax

CPE HURT/ORDR/C11C17 **Account Types** National/Political Candidate Agency BRD

Billing Type Weekly/Irregular Comments ORDER

SEE ALL RATE REVS DONE PER TODD'S GUIDANCE PREVTT=18,965 - REVTT=50,185 - ADD=31,220

PLS CF - THANKS

Date Entered 10/07/16 Last Modified

10/07/16 Kelsey Wilson

No CO-OP

Headline # ECR25249485 A35+R

Order Type Normal

Package Deal Commission % 15.00

Commission \$7,527.75 \$42,657.25

Net Total

Entered By

Demo

Sales Tax

San Antonio (WOAI) Rate By Broadcast Month Spots \$50,185.00 Oct. 2016 71 Grand Total: \$50,185.00 71

| Line | Line Type / Break Type (Ref #) | Dates | Sec | Length | Run Times | SPW | Mo | Tu | We | Th | Fr S | Sa S | u S | Spots | Rate | Total | Station | Comments | Entered |
|----------|--------------------------------|-------------------|-----|----------|-----------------------------------|--------|--|---|-----|-----------------|------|--|----------|-------|----------|-----------|--------------------|--|---------|
| 10.0 | Normal Line / SPOT (2-1.5) | 10/17/16-10/17/16 | 3 | :30 | 10A- San Antonio Living | | 1 | | | | | - | | 1 | \$175.00 | \$175.00 | San Antonio (WOAI) | SAN ANTONIO LIVING O political | 10/7/16 |
| 11.0 | Normal Line / SPOT (3-1.5) | 10/11/16-10/11/16 | 3 | :30 | 11A- NBC-The Today Show Hour 4 | | | 1 | | | | | | 1 | \$225.00 | \$225.00 | San Antonio (WOAI) | TODAY SHOW 3 political | 10/7/16 |
| 12.0 | Normal Line / SPOT (3-1.5) | 10/12/16-10/12/16 | 3 | :30 | 11A- NBC-The Today Show Hour 4 | | | | 1 | | | | | 1 | \$225.00 | \$225.00 | San Antonio (WOAI) | TODAY SHOW 3 political | 10/7/16 |
| 13.0 | Normal Line / SPOT (3-1.5) | 10/13/16-10/13/16 | 3 | :30 | 11A- NBC-The Today Show Hour 4 | | | | | 1 | | | | 1 | \$225.00 | \$225.00 | San Antonio (WOAI) | TODAY SHOW 3 political | 10/7/16 |
| 14.0 | Normal Line / SPOT (3-1-5) | 10/14/16-10/14/16 | 3 | :30 | 11A- NBC-The Today Show Hour 4 | | | 1 | | - Anna district | 1 | THE STATE OF THE S | | 1 | \$225.00 | \$225.00 | San Antonio (WOAI) | TODAY SHOW 3 political | 10/7/16 |
| 15.0 | Normal Line / SPOT (3-1.5) | 10/17/16-10/17/16 | 3 | :30 | 11A- NBC-The Today Show Hour 4 | | 1 | | | | | | | 1 | \$225.00 | \$225.00 | San Antonio (WOAI) | TODAY SHOW 3 political | 10/7/16 |
| 16.0 | Normal Line / SPOT (4-3.0) | 10/11/16-10/11/16 | 3 | :30 | 4P- Judge Judy | | | 1 | No. | | | | | 1 | \$400.00 | \$400.00 | San Antonio (WOAI) | JUDGE JUDY political | 10/7/16 |
| 17.0 | Normal Line / SPOT (4-3.0) | 10/13/16-10/13/16 | 3 | :30 | 4P- Judge Judy | | | | - | 1 | | *************************************** | | 1 | \$400.00 | \$400.00 | San Antonio (WOAI) | JUDGE JUDY political | 10/7/16 |
| 18.0 | Hormal Line / SPOT (4-3.0) | 10/14/16-10/14/16 | 3 | :30 | 4P- Judge Judy | | | | | | 1 | | Т | 1 | \$400.00 | \$400.00 | San Antonio (WOAI) | JUDGE JUDY political | 10/7/16 |
| 19.0 | Normal Line / SPOT (4-3.0) | 10/17/16-10/17/16 | 3 | :30 | 4P- Judge Judy | - | 1 | | | | | | | 1 | \$400.00 | \$400.00 | San Antonio (WOAI) | JUDGE JUDY political | 10/7/16 |
| | | | | <u> </u> | CON | FIF | I ₹M | AT | 10 | N | CO | NT | R | AC | T | | | | |
| coepted- | Agency/Advertises: | | | Date: | Accepted-S | tation | ······································ | | | | | | <u> </u> | | Date: | Comments: | | ······································ | |

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



Smart Media Group-Alexandria 1427 Leslie Ave Ste 100 Alexandria, VA 22301

Contract # 2657922 Schedule Dates **Advertiser** Agency Product Brand

Phone/Fax

Account Types

Billing Type

Comments

Date:

CPE

10/11/16-10/17/16 Hurd for Congress-TX-23-R (112053) Smart Media Group-Alexandria (6613) POLITICAL CANDIDATE (ns) (1186) Rep/Tx Congress CD-23/Will Hurd (860885) Salesperson Millennium/DC, Washington DC (1108) Sales Office Millennium Washington DC **Buyer Name**

Patricia, Dome, 1 HURT/ORDR/C11C17 National/Political Candidate Agency BRD **Date Entered**

Last Modified

Entered By

Headline #

Order Type

Package Deal

Commission

\$42,657.25

Net Total

Sales Tax

Date:

Comments:

CO-OP

Demo

Weekly/Irregular ORDER SEE ALL RATE REVS DONE PER TODO"S GUIDANCE PREVTT=18,965 - REVTT=50,185 - ADD=31,220 PLS CF - THANKS

San Antonio (WOAI) 10/07/16 By Broadcast Month Spots 10/07/16 Oct. 2016 71 Kelsey Wilson Grand Total: 71 ECR25249485 A35+R Normal Commission % 15.00 \$7,527.75

| ne / News (5-1.5) ne / News (5-1.5) ne / News (5-1.5) | 10/11/16-10/11/16 10/12/16-10/12/16 10/13/16-10/13/16 10/14/16-10/14/16 | 3 3 | :30 | 5A- News-News 4 San Antonio Today 5a SA- News-News 4 San Antonio Today 5a SA- News-News 4 San Antonio Today 5a | | | 1 | 1 | | | | 1 | \$175.00 \$175.00 | | San Antonio (WOAI) San Antonio (WOAI) | NEWS 4 SAN ANTONIO T political NEWS 4 SAN ANTONIO T | 10/7/16 10/7/16 |
|---|--|--|---|--|---|--|----|--|---|---|--------|-----|----------------------|------------|--|---|---|
| ne / News (5-1.5) ne / News (5-1.5) | 10/13/16-10/13/16 | 3 3 | ;30 | Antonio Today 5a 5A- News-News 4 San | | | - | 1 | | | | 1 | \$175.00 | \$175.00 | San Antonio (WOAI) | NEWS 4 SAN ANTONIO T | 10/7/16 |
| ne / News (5-1.5) | | 3 | | | | | | 1 | | | | Li | l l | | | political | 1 |
| | 10/14/16-10/14/16 | 3 | .20 | | <u></u> | | | The second second | 1 | | | 1 | \$175.00 | \$175.00 | San Antonio (WOAI) | NEWS 4 SAN ANTONIO T | 10/7/16 |
| ne / News (5-1.5) | | 4 | ;30 | 5A- News-News 4 San Antonio Today 5a | | | | | 1 | ı | | 1 | \$175.00 | \$175.00 | San Antonio (WOAI) | NEWS 4 SAN ANTONIO T | 10/7/16 |
| | 10/17/16-10/17/16 | 3 | | 5A- News-News 4 San Antonio Today Sa | | 1 | | | | | | 1 | \$175.00 | \$175.00 | San Antonio (WOAI) | NEWS 4 SAN ANTONIO T | 10/7/16 |
| ne / News (6-5.0) | 10/11/16-10/11/16 | 1 | :30 | 6A- News-News 4 WOAI at 6a | | | 1 | | *************************************** | | | 1 | \$1,000.00 | \$1,000.00 | San Antonio (WOAI) | NEWS SAN ANTONIO @ 6 | 10/7/16 |
| ve / News (6-5.0) | 10/12/16-10/12/16 | 1 | :30 | 6A- News-News 4 WOAI at 6a | | | | 1 | - | | | 1 | \$1,000.00 | \$1,000.00 | San Antonio (WOAI) | NEWS SAN ANTONIO @ 6 | 10/7/16 |
| ne / News (6-5.0) | 10/13/16-10/13/16 | 1 | :30 | The second secon | | | | | 1 | | | 1 | \$1,000.00 | \$1,000.00 | San Antonio (WOAI) | NEWS SAN ANTONIO @ 6 | 10/7/16 |
| ne / News (6-5.0) | 10/14/16-10/14/16 | 1 | :30 | | | | | | 1 | l | | 1 | \$1,000.00 | \$1,000.00 | San Antonio (WOAI) | NEWS SAN ANTONIO @ 6 | 10/7/16 |
| ve ve | / News (6-5.0) / News (6-5.0) | / News (6-5.0) 10/12/16-10/12/16 / News (6-5.0) 10/13/16-10/13/16 | / News (6-5.0) 10/12/16-10/12/16 1 / News (6-5.0) 10/13/16-10/13/16 1 | / News (6-5.0) 10/12/16-10/12/16 1 :30 / News (6-5.0) 10/13/16-10/13/16 1 :30 / News (6-5.0) 10/14/16-10/14/16 1 :30 | 6a 10/12/16-10/12/16 1 :30 6A- News-News 4 WOAI at 6a 6a 6a 6a 6a 6a 6a | / News (6-5.0) 10/12/16-10/12/16 1 :30 (6A- News-News 4 WOAI at 6a / News (6-5.0) 10/13/16-10/13/16 1 :30 (6A- News-News 4 WOAI at 6a / News (6-5.0) 10/14/16-10/14/16 1 :30 (6A- News-News 4 WOAI at 6a / News (6-5.0) 10/14/16-10/14/16 1 :30 (6A- News-News 4 WOAI at | 6a | 10/12/16-10/12/16 1 130 6A- News-News 4 WOAI at 6a 6a 6a 6a 6a 6a 6a | 6a 1 | | 6a 1 | Sea | Sa | 68 | Sa 1 \$1,000.00 \$1,000. | Sa 1 \$1,000.00 San Antonio (WOAI) | / News (6-5.0) 10/11/16-10/11/16 1 :30 6A- News-News 4 WOAI at 6a 1 1 1 \$1,000.00 \$1,000.00 \$an Antonio (WOAI) NEWS SAN ANTONIO @ 6 non pe / News (6-5.0) 10/12/16-10/12/16 1 :30 6A- News-News 4 WOAI at 6a non pe / News (6-5.0) 10/13/16-10/13/16 1 :30 6A- News-News 4 WOAI at 6a non pe / News (6-5.0) 10/13/16-10/13/16 1 :30 6A- News-News 4 WOAI at 6a non pe / News (6-5.0) 10/14/16-10/14/16 1 :30 6A- News-News 4 WOAI at 6a non pe / News (6-5.0) 10/14/16-10/14/16 1 :30 6A- News-News 4 WOAI at 6a non pe / News (6-5.0) 10/14/16-10/14/16 1 :30 6A- News-News 4 WOAI at 6a non pe / News (6-5.0) 10/14/16-10/14/16 1 :30 6A- News-News 4 WOAI at 6a non pe / News (6-5.0) 10/14/16-10/14/16 1 :30 6A- News-News 4 WOAI at 6a non pe / News (6-5.0) 10/14/16-10/14/16 1 :30 6A- News-News 4 WOAI at 1 1 1 \$1,000.00 \$1,000.00 \$an Antonio (WOAI) NEWS SAN ANTONIO @ 6 |

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Accepted-Station:

Accepted-Agency/Advertiser:

Rate

\$50,185.00

\$50,185.00



Smart Media Group-Alexandria 1427 Leslie Ave Ste 100 Alexandria, VA 22301

Contract # 2657922 Schedule Dates 10/11/16-10/17/16

Sales Office

Buyer Name

Phone/Fax

Account Types

Comments

Date:

Advertiser Hurd for Congress-TX-23-R (112053) Agency

Smart Media Group-Alexandría (6613) Product POLITICAL CANDIDATE (ns) (1186) Brand Rep/Tx Congress CD-23/Will Hurd (860885)

Salesperson Millennium/DC, Washington DC (1108)

> Millennium Washington DC Patricia, Dome,

CPE HURT/ORDR/C11C17

National/Political Candidate Agency BRD Billing Type Weekly/Irregular

> ORDER SEE ALL RATE REVS DONE PER TODD'S GUIDANCE PREVTT=18,965 - REVTT=50,185 - ADD=31,220 PLS CF - THANKS

Date Entered 10/07/16 **Last Modified** 10/07/16 Kelsey Wilson **Entered By**

CO-OP No ECR25249485 Headline #

Demo A35+R Order Type Normal Package Deal

Commission % 15.00

\$7,527.75 Net Total \$42,657.25

Comments:

Date:

Sales Tax

Commission

San Antonio (WOAI) Rate By Broadcast Month Spots \$50,185.00 Oct. 2016 71 Grand Total: \$50,185.00 71

| | Line Type / Break Type (Ref #) | Dates | Sec | Length | Run Times | SPW | Mo | Tu | We | Th F | r Sa | SU | Spots | Rate | Total | Station | Comments | Entere |
|------|--------------------------------|-------------------|-----|--------|--------------------------------------|-----|----|--|-------------|---------------------------|------|-----------------------|-------|------------|------------|--------------------|--------------------------------|---------|
| 29.0 | Normal Line / News (6-5.0) | 10/17/16-10/17/16 | 1 | :30 | 6A- News-News 4 WOAI at 6a | | 1 | | | | | | 1 | \$1,000.00 | \$1,000.00 | San Antonio (WOAI) | NEWS SAN ANTONIO @ 6 non pe | 10/7/16 |
| 30.0 | Normal Line / SPOT (7-3.5) | 10/11/16-10/11/16 | 1 | :30 | 7A- NBC-The Today Show Hour 1 & 2 | | | 2 | | | | | 2 | \$900.00 | \$1,800.00 | San Antonio (WOAI) | TODAY SHOW non pe | 10/7/16 |
| 31.0 | Normal Line / SPOT (7-3.5) | 10/12/16-10/12/16 | 1 | :30 | 7A- NBC-The Today Show Hour 1 & 2 | | | | 2 | Comments addition for | | | 2 | \$900.00 | \$1,800.00 | San Antonio (WOAI) | TODAY SHOW non pe | 10/7/16 |
| 32.0 | Normal Line / SPOT (7-3.5) | 10/13/16-10/13/16 | 1 | :30 | 7A- NBC-The Today Show Hour 1 & 2 | | | The state of the s | | 2 | | | 2 | \$900.00 | \$1,800.00 | San Antonio (WOAT) | TODAY SHOW non pe | 10/7/16 |
| 33.0 | Normal Line / SPOT (7-3.5) | 10/14/16-10/14/16 | 1 | :30 | 7A- NBC-The Today Show Hour 1 & 2 | | | organization of cities | | 1 | 2 | | 2 | \$900.00 | \$1,800.00 | San Antonio (WOAI) | TODAY SHOW non pe | 10/7/16 |
| 34.0 | Normal Line / SPOT (7-3.5) | 10/17/16-10/17/16 | 1 | :30 | 7A- NBC-The Today Show Hour 1 & 2 | | 2 | -Dusc Massacher | | - And the second state of | | | 2 | \$900.00 | \$1,800.00 | San Antonio (WOAI) | TODAY SHOW non pe | 10/7/16 |
| 35.0 | Normal Line / News (9-1.0) | 10/11/16-10/11/16 | 3 | :30 | 4:30A- News-News 4 WOAI at 430a | | | 1 | | | | - Control and Control | 1 | \$75.00 | \$75.00 | San Antonio (WOAI) | NEWS 4 @ 430AM political | 10/7/16 |
| 36.0 | Normal Line / News (9-1.0) | 10/12/16-10/12/16 | 3 | :30 | 4:30A- News-News 4 WOAI at 430a | | | | 1 | | 9 | | 1 | \$75.00 | \$75.00 | San Antonio (WOAI) | NEWS 4 @ 430AM political | 10/7/16 |
| 37.0 | Normal Une / News (9-1.0) | 10/13/16-10/13/16 | 3 | :30 | 4:30A- News-News 4 WOAI at 430a | | | | 10. 10. man | 1 | | | 1 | \$75.00 | \$75.00 | San Antonio (WOAI) | NEWS 4 @ 430AM political | 10/7/16 |

| | <u> </u> | | |
|---|-------------------------------|--|---|
| The mosting intend Continued Sandard Advertises Torres and Conditions ("Torres") Locate | d of http://phoi.mat/20mm1324 | to be not aftheir normanist and the co | ala of advertising is avaragely cubiact to gold Tarme |

Accepted-Station:

Accepted-Agency/Advertiser:



Smart Media Group-Alexandria 1427 Leslie Ave Ste 100 Alexandria, VA 22301

Buyer Name

Phone/Fax

Account Types

Billing Type

Comments

CPE

Contract # 2657922 Schedule Dates 10/11/16-10/17/16 **Advertiser** Hurd for Congress-TX-23-R (112053) Agency Smart Media Group-Alexandria (6613) Product POLITICAL CANDIDATE (ns) (1186) Brand Rep/Tx Congress CD-23/Will Hurd (860885) Salesperson Millennium/DC, WashIngton DC (1108) Sales Office Millennium Washington DC

Patricia, Dome,

HURT/ORDR/C11C17

Weekly/Irregular

PLS CF - THANKS

National/Political Candidate Agency BRD

SEE ALL RATE REVS DONE PER TODD'S GUIDANCE PREVTT=18,965 - REVTT=50,185 - ADD=31,220

1

ORDER

Last Modified 10/07/16 **Entered By** Kelsey Wilson CO-OP Headline # ECR25249485 Demo A35+R Order Type Normal Package Deal Commission % 15.00 Commission \$7,527.75 **Net Total** \$42,657.25 Sales Tax

10/07/16

San Antonio (WOAI)

Oct. 2016

Grand Total:

By Broadcast Month Spots

71

71

Rate

\$50,185.00

\$50,185.00

Date Entered

| Line | Line Type / Break Type (Ref #) | Dates | Sec | Length | Run Times | SPW | Mo | Tu | We T | h Fi | r Sa | Su | Spots | Rate | Total | Station | Comments | Entered |
|------|--------------------------------|-------------------|-----|----------|--|-----|----|------------|------|------|------|----|-------|----------|----------|--------------------|-----------------------------|---------|
| 38.0 | Normal Line / News (9-1.0) | 10/17/16-10/17/16 | 3 | | 4:30A- News-News 4 WOAI at 430a | | 1 | | | | | | 1 | \$75.00 | \$75.00 | San Antonio (WOAI) | NEWS 4 @ 430AM political | 10/7/16 |
| 39.0 | Normal Line / SPOT (10-2.0) | 10/15/16-10/15/16 | 5 | | 6A- NBC-Saturday Today Show | | | | | | 1 | | 1 | \$90.00 | \$90.00 | San Antonio (WOAI) | SATURDAY TODAY SHOW | 10/7/16 |
| 40.0 | Normal Line / SPOT (11-2.0) | 10/16/16-10/16/16 | 5 | | 7A- NBC-Sunday Today Show | | | | | | | 1 | 1 | \$70.00 | \$70.00 | San Antonio (WOAI) | SUNDAY TODAY SHOW lur | 10/7/16 |
| 41.0 | Normal Line / SPOT (12-1.5) | 10/16/16-10/16/16 | 5 | | 9A- News-Full Measure with Sharyl Attkisson | | | | | | | 1 | 1 | \$115.00 | \$115.00 | San Antonio (WOAI) | FULL MEASUREWITH SHA | 10/7/16 |
| 42.0 | Normal Line / News (13-5.0) | 10/11/16-10/11/16 | 5 | :30 | 5P- News-News 4 WOAI at 5p | | | 1 | | | | | 1 | \$345.00 | \$345.00 | San Antonio (WOAI) | NEWS 4 WOAL AT SPM Jur | 10/7/16 |
| 43.0 | Normal Line / News (13-5.0) | 10/13/16-10/13/16 | 5 | :30 | 5P- News-News 4 WOAI at | | | | 1 | | | | 1 | \$345.00 | \$345.00 | Sən Antonio (WOAI) | NEWS 4 WOAI AT 5PM lur | 10/7/16 |
| 44.0 | Vormal Line / News (14-4.5) | 10/13/16-10/13/16 | 3 | :30 | 6P- News-News 4 WOAI at 6p | | | | 1 | | | | 1 | \$900.00 | \$900.00 | San Antonio (WOAI) | NEWS 4 WOAT @ 6PM | 10/7/16 |
| 45.0 | Normal Line / News (14-4.5) | 10/14/16-10/14/16 | 3 | | 6P- News-News 4 WOAI at 6p | | | | | 1 | | | 1 | \$900.00 | \$900.00 | San Antonio (WOAI) | NEWS 4 WOAI @ 6PM | 10/7/16 |
| 46.0 | formal Line / News (14-4.5) | 10/17/16-10/17/16 | 3 | 5 550000 | 6P- News-News 4 WOAI at 6p | | 1 | | | | | | 1 | \$900.00 | \$900.00 | San Antonio (WOAI) | NEWS 4 WOAI @ 6PM political | 10/7/16 |
| | | | | | | | | | | | | | | | | | | |
| | | | | | CON | FIR | MA | ITI | ON | C | ÓN | TF | AC | T . | | | | 4 |

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

B/E Bookend P/B Piggy Back

Printed At: 01:59 PM on Monday, October 10 2016



Smart Media Group-Alexandria 1427 Leslie Ave Ste 100 Alexandria, VA 22301 Contract # 2657922
Schedule Dates 10/11/16-10/17/16
Advertiser Hurd for Congress/T
Agency Smart Media GroupProduct POLITICAL CANDID
Brand Rep/Tx Congress Ct
Salesparson Millennium/CC. Was

Sales Office

Hurd for Congress-TX-23-R (112053)
Smart Media Group-Alexandria (6613)
POLITICAL CANDIDATE (ns) (1186)
Rep/Tx Congress CD-23/Will Hurd (860885)
Millennium/DC, Washington DC (1108)
Millennium Washington DC
Patricia,Dome,

Buyer Name Patricia, Dome,

Phone/Fax /

CPE HURT/ORDR/C11C17

Account Types National/Political Candidate Agency BRD

BHRing Type Weekly/Irregular

Comments ORDER
SEE ALL RATE REVS DONE PER TODD'S GUIDANCE

PLS CF - THANKS

PREVIT=18,965 - REVIT=50,185 - ADD=31,220

 Onte Entered
 10/07/16

 Last Modified
 10/07/16

 Entered By
 Kelsey Wilson

 CO-OP
 No

 Headline #
 ECR25249485

CO-OP No
HeadRau # ECR252A948!
Demo A35+R
Order Type Normal
Package Deal
Commission % 15,00

Commission \$7,527.75
Het Total \$42,657.25

Date:

Comments:

Sales Tax

| Line | Line Type / Break Type (Ref #) | Dates | Sec | Length | Run Times | SPW | Mo | Tu | We 1 | h | Fr Sa | Su | Spots | Rate | Total | Station | Comments | Entere |
|------|--------------------------------|-------------------|-----|--------|---|------|----|----|------|---|---|----|-------|----------|----------|--------------------|--------------------------------|---------|
| 47.0 | Normal Line / News (15-4.5) | 10/15/16-10/15/16 | 5 | :30 | 5P- News-News 4 WOAI at 5p Wind | | | | | | 1 | | 1 | \$300.00 | \$300.00 | San Antonio (WOAI) | NEWS 4 SAN ANTONIO lur | 10/7/16 |
| 48.0 | Normal Line / News (16-3.0) | 10/16/16-10/16/16 | 5 | :30 | 5P- News-News 4 WOAI at 5p Wknd | | | | | | | 1 | 1 | \$190.00 | \$190.00 | San Antonio (WOAI) | NEWS 4WOAI @ 5PM-SUN | 10/7/16 |
| 49.0 | Normal Line / SPOT (17-2.0) | 10/11/16-10/11/16 | 3 | :30 | 10:35P- NBC-The Tonight Show with Jimmy Fallon | | | 1 | | | *************************************** | | 1 | \$600.00 | \$600.00 | San Antonio (WOAI) | TONIGHT SHOW - JIMMY political | 10/7/16 |
| 50.0 | Normal Line / SPOT (17-2.0) | 10/12/16-10/12/16 | 3 | :30 | 10:35P- NBC-The Tonight Show with Jimmy Fallon | 1 11 | | | 1 | | | | 1 | \$600.00 | \$600.00 | San Antonio (WOAI) | TONIGHT SHOW - JIMMY political | 10/7/16 |
| 51.0 | Normal Line / SPOT (17-2.0) | 10/13/16-10/13/16 | 3 | :30 | 10:35P- NBC-The Tonight Show with Jimmy Fallon | | | | | 1 | | | 1 | \$600.00 | \$600.00 | San Antonio (WOAI) | TONIGHT SHOW - JIMMY political | 10/7/16 |
| 52.0 | Normal Line / SPOT (17-2.0) | 10/17/16-10/17/16 | 3 | :30 | 10:35P- NBC-The Tonight Show with Jimmy Fallon | | 1 | | | | | | 1 | \$600.00 | \$600.00 | San Antonio (WOAI) | TONIGHT SHOW - JIMMY political | 10/7/16 |
| 53.0 | Normal Line / SPOT (18-3.5) | 10/15/16-10/15/16 | 3 | :30 | 10:30P- NBC-Saturday Night Live | | | | | | 1 | | 1 | \$450.00 | \$450.00 | San Antonio (WOAI) | SATURDAY NIGHT LIVE political | 10/7/16 |
| 54.0 | Normal Line / News (19-3.2) | 10/11/16-10/11/16 | 5 | :30 | 10P- News-News 4 WOAI at 10p | | | 1 | | | | | 1 | \$500.00 | \$500.00 | San Antonio (WOAI) | NEWS 4 WOAI @ 10PM lur | 10/7/16 |
| 55.0 | Normal Line / News (19-3.2) | 10/12/16-10/12/16 | 5 | :30 | 10P- News-News 4 WOAI at 10p | | | | 1 | | | | 1 | \$500.00 | \$500.00 | San Antonio (WOAI) | NEWS 4 WOAI @ 10PM lur | 10/7/16 |
| | | | | | | | | | | | | | RAC | | | | | |

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Accepted-Station:

Date:

B/E Bookend P/B Piggy Back

Accepted-Agency/Advertiser:

Printed At: 01:59 PM on Monday, October 10 2016



Smart Media Group-Alexandria 1427 Leslie Ave Ste 100 Alexandria, VA 22301

Contract # 2657922 Schedule Dates **Advertiser**

Agency Product

POLITICAL CANDIDATE (ns) (1186)

Millennium/DC, Washington DC (1108)

Millennium Washington DC Patricia, Dome,

Phone/Fax CPE

Account Types Billing Type Comments

Date:

Brand

Salesperson

Sales Office

Buyer Name

10/11/16-10/17/16 Hurd for Congress-TX-23-R (112053) Smart Media Group-Alexandria (6613)

Rep/Tx Congress CD-23/Will Hurd (860885)

HURT/ORDR/C11C17 National/Political Candidate Agency BRD

Weekly/Irregular ORDER

SEE ALL RATE REVS DONE PER TODD'S GUIDANCE PREVTT=18,965 - REVTT=50,185 - ADD=31,220 PLS CF - THANKS

10/07/16 10/07/16 Kelsey Wilson

ECR25249485 A35+R Normal

Commission % 15.00 Commission

Date Entered

Last Modified

Entered By

Headline #

CO-OP

Demo

Net Total Sales Tax

Date:

Comments:

Order Type Package Deal \$7,527.75 \$42,657.25

San Antonio (WOAI) By Broadcast Month Spots Rate Oct. 2016 71 \$50,185.00 Grand Total: 71 \$50,185.00

| | Line Type / Break Type (Ref #) | Dates | Sec | Length | Run Times | SPW | Mo | Tu \ | We Th | Fr | Sa 5 | u S | pots | Rate | Total | Station | Comments | Entered |
|------|--------------------------------|-------------------|-----|--------|---|---|----|------|-------|----|------|-----|------|------------|------------|--------------------|--------------------------|---------|
| 56,0 | Normal Line / News (19-3.2) | 10/13/16-10/13/16 | 5 | :30 | 10P- News-News 4 WOAI at 10p | | | | 1 | | | | 1 | \$500.00 | \$500.00 | San Antonio (WOAI) | NEWS 4 WOAI @ 10PM lur | 10/7/16 |
| 57.0 | Normal Line / News (19-3.2) | 10/17/16-10/17/16 | 5 | :30 | 10P- News-News 4 WOAI at | | 1 | | | | | | 1 | \$500.00 | \$500.00 | San Antonio (WOAI) | NEWS 4 WOAI @ 10PM lur | 10/7/16 |
| 58.0 | Normal Line / News (20-3.0) | 10/15/16-10/15/16 | 5 | :30 | 10P- News-News 4 WOAI at 10p Wknd | | | | | | 1 | | 1 | \$450.00 | \$450.00 | San Antonio (WOAI) | NEWS 4 WOAL @ 10PM-S | 10/7/16 |
| 59.0 | Normal Line / News (21-3.9) | 10/16/16-10/16/16 | 5 | | 10:30P- News-News 4 WOAI at 10p Late Run | | | | | | 13 | ı | 1 | \$450.00 | \$450.00 | San Antonio (WOAI) | NEWS 4 WOAI @ 10PM-S | 10/7/16 |
| 60.0 | Normal Line / SPOT (22-2.1) | 10/16/16-10/16/16 | 5 | | 11P- Sports-News 4 WOAI Sports Sunday Late Run | | | | | | 1 | | 1 | \$300.00 | \$300.00 | San Antonio (WOAI) | NEWS 4 WOAL SPORTS S | 10/7/16 |
| 61.0 | Normal Line / SPOT (23-1.5) | 10/15/16-10/15/16 | 5 | :30 | 6P- Good Taste with Tanji Patton | | | | | | 1 | | 1 | \$90.00 | \$90.00 | San Antonio (WOAI) | GOOD TASTE WITH TANJ | 10/7/16 |
| 62.0 | Normal Line / SPOT (24-1.5) | 10/15/16-10/15/16 | 5 | :30 | 6:30P- The Texas Bucket List 2 | | | | | | 1 | | 1 | \$90.00 | \$90.00 | San Antonio (WOAI) | THE TEXAS BUCKET LIS lur | 10/7/16 |
| 63.0 | Normal Line / Prime (25-5.0) | 10/12/16-10/12/16 | 3 | :30 | 7P- NBC-Blindspot (Wednesday) | | | | 1 | | | | 1 | \$2,800.00 | \$2,800.00 | San Antonio (WOAI) | BLINDSPOT-NBC political | 10/7/16 |
| 64.0 | Normal Line / Prime (26-8.5) | 10/13/16-10/13/16 | 1 | :30 | 9P- NBC-The Blacklist (Thursday) | *************************************** | | | 1 | | | | 1 | \$3,000.00 | \$3,000.00 | San Antonio (WOAI) | THE BLACKLIST-NBC non pe | 10/7/16 |

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Accepted-Station:

Accepted-Agency/Advertiser:



Smart Media Group-Alexandria 1427 Leslie Ave Ste 100 Alexandria, VA 22301

Contract # 2657922 Schedule Dates 10/11/16-10/17/16 Advertiser Hurd for Congress-TX-2 Agency Smart Media Group-Ale Product POLITICAL CANDIDATE Brand Rep/Tx Congress CD-23

Salesperson

Sales Office

Buyer Name

10/11/16-10/17/16
Hurd for Congress-TX-23-R (112053)
Smart Media Group-Alexandria (6613)
POLITICAL CANDIDATE (ns) (1186)
Rep/Tx Congress CD-23/Will Hurd (860885)
Millennlum/DC, Washington DC (1108)
Millennlum Washington DC
Patricla, Dome,

Date Entered 10/07/16 **Last Modified** 10/07/16 Kelsey Wilson **Entered By** No CO-OP ECR25249485 Headline # Demo A35+R Order Type Normal Package Deal Commission % 15.00 Commission \$7,527.75 Net Total \$42,657.25 Sales Tax

| By Broadcast Month | Spots | Rate |
|--------------------|-------|-------------|
| Oct. 2016 | 71 | \$50,185.00 |
| Grand Total: | 71 | \$50,185.00 |
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| Phone/Fax | / |
|---------------|---|
| CPE | HURT/ORDR/C11C17 |
| Account Types | National/Political Candidate Agency BRD |
| Billing Type | Weekly/Irregular |
| Comments | ORDER SEE ALL RATE REVS DONE PER TODO''S GUIDANCE PREVITT=18,965 - REVIT=50,185 - ADD=31,220 PLS CF - THANKS |

| Line | Line Type / Break Type (Ref #) | Dates | Sec | Length | Run Times | SPW | Мо | Tu | We | Th ! | Fr Se | Su | Spots | Rate | Total | Station | Comments | Entered |
|-----------|----------------------------------|-------------------|-----|--------|--|--------|-------------|----|----|---|-------|----|-------|---|-------------|--|------------------------|---------|
| 65.0 | Normal Line / Prime (27-4.0) | 10/14/16-10/14/16 | 3 | :30 | 8P- NBC-Dateline NBC (Friday) | | | | | | 1 | | 1 | \$1,600.00 | \$1,600.00 | ······································ | DATELINE-NBC political | 10/7/16 |
| 66.0 | Normal Line / Football (28-17.0) | 10/16/16-10/16/16 | 1 | | 7:17P- Sports-NBC NFL Sunday Night Football | | | | | | | 1 | 1 | \$12,000.00 | \$12,000.00 | San Antonio (WOAT) | HOUSTON/COLTS non pe | 10/7/16 |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | *************************************** | | | | |
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| | | | | | | | | | | | | | | *** | | | | |
| | CONFIRMATION CONTRACT | | | | | | | | | 1 | | | | | | | | |
| Accepted- | Agency/Advertiser: | | | Date: | Accepted-S | ation: | | · | | *************************************** | | | | Date: | Comments: | | | |

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